

CASE STUDY: 4inmasina – iLeo & Arsenoaiei&Matasel

- ✓ Winner WEBSITES, MICRO SITES AND BLOGS PROMOTING BRANDS -Others
- ✓ Winner Bronze WEBSITES, MICRO SITES AND BLOGS PROMOTING BRANDS

Client: Arsenoaei - Matasel

Agency: iLeo

Launch date (day.month.year): April 1st, 2013

Promoted in the following media: imedia and blogs

1. BACKGROUND

80% of all running cars in a city have only one passenger. This fact causes traffic jams, polution, high transport costs and a lot of wasted time for all of us.

Athough the idea of an efficient traffic and shared transportation in the city isn't new, it wasn't until technology and social media boom that allowed us to create instruments that can bring people together for shared transportation in cities all over the country, in order to reduce this negative impact.

4inmasina wants to take this fight to a professional level in Romania and offer to those interested an infrastructure and good motivation to change their habits and create awareness towards shared transportation.

2. OBJECTIVES

Create the biggest carpooling community in Romania.



3. TARGET/AUDIENCE

Drivers and passengers (18-45 YO) with a medium and low income that use mobile technology and social media and want to experience shared transportation in order to lower the travel costs and make the journey more efficient or simply because they want to socialize while travelling.

4. STRATEGY

Functional development: we developed a complet digital portfolio (Facebook app, website and mobile app) in order to bring together users with different digital habits and encourage them to use this way of transport.

Emotional development: we activated every major summer event and implemented direct destionations to those events on our platform in order to bring together people who share the same passion in vacations and fun.

5. CREATIVE MATERIALS:























6. RESULTS

In three months we became the No1 car sharing hub in Romania:

- 18.000 Facebook fans (organic growth)
- 4.500 registered users
- 4.000.000 visits on site
- 1.700.000 uniques

The press and other independent contributors' interest in our project was constant and relevant the whole summer and brought an important amount of PR materials: articles & shares. We estimate about 50.000 euro or the equivalent of 4 months of PR exposure.